



**ZAKIR HUSAIN
DELHI COLLEGE**
(University of Delhi)

THE CAREER COUNSELING & PLACEMENT CELL

INTERNSHIP DRIVE WITH PRE-PLACEMENT OFFER

About the company:

VeFlux Provides Professional Consulting Services to Organizations who want to open their Operations, Subsidiaries, Liaison Office etc. in India on a Partial or Turnkey basis. We handhold our clients through the entire migration process to make the experience seamless. We employ professionals in every area of migration and make it easy/comfortable for our clients going through the set-up process.



Profiles offered:

Sales and marketing executive

About the role:

Business Development Manager will report directly to the Director of the company and will manage the team and efforts responsible for planning, implementation, and execution of all the digital and offline customer acquisition, retention, brand building initiatives. As the Business Development Manager, you will focus on directly creating marketing programs that are ROI-driven, measurable, high impact, and viral in nature for a hyper-growth company.

Requirements:

- Strong proficiency in Microsoft Word, Excel, PowerPoint and statistical analysis software.
- Strong communication skills and IT fluency.
- Ability to manage complex projects and multi-task.
- Excellent organizational skills.
- Ability to flourish with minimal guidance, be proactive, and handle uncertainty

Roles and Responsibilities:

- Research prospective accounts in targeted markets, pursue leads and follow through to a successful agreement.
- Understand the target markets, including industry, company, project, company contacts and which market strategies can be used to attract clients.
- Collaborate with design and sales teams to ensure that requirements are met.
- Maintain relationships with current clients and identify new prospects within the area you have been assigned.
- Possess a strong understanding of our products, our competition in the industry and positioning
- Developing goals for the development team and business growth and ensuring they are met.

Stipend:

18-20k per month with performance bonus post 3 months.

Last Date To Apply:

February 14, 2023 by 10 PM

Apply via:

<https://forms.gle/bEw75gGDUhEuYgea8>

CONVENOR

Dhiraj Kumar Singh
(Department of Mathematics)

CONTACT

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SOCIAL MEDIA



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